SIL/HO/AC/2024

# **Sindh Insurance Limited**

Tender Document For Supply & Installation of Conventional Air Conditioners For Ground Floor Office

#### TABLE OF CONTENTS

#### DEFINITIONS

| 1      | INVITATION FOR BIDS (IFB)                                   | 1  |
|--------|---|----|
| 2      | INSTRUCTION TO BIDDERS (ITB)                                | 2  |
| 2.1    | Correspondence Address                                      | 2  |
| 2.2    | Eligible Bidders  | 2  |
| 2.3    | Corrupt Practice  | 2  |
| 2.4    | Preparation of Bids   | 3  |
| 2.4.1  | Bidding Process   | 3  |
| 2.4.2  | Cost of Bidding   | 3  |
| 2.4.3  | Language of Bid   | 3  |
| 2.4.4  | Technical Proposal  | 3  |
| 2.4.5  | Financial Proposal  | 3  |
| 2.4.6  | Bid Currencies  | 3  |
| 2.4.7  | Bid Security  | 3  |
| 2.4.8  | Bid Validity  | 4  |
| 2.5    | Submission of Bids  | 4  |
| 2.5.1  | Sealing and Marking of Bids                                 | 4  |
| 2.5.2  | Response Time   | 4  |
| 2.5.3  | Extension of Time Period for Submission of Bids             | 4  |
| 2.5.4  | Clarification of Bidding Documents                          | 5  |
| 2.5.5  | Late Bids   | 5  |
| 2.5.6  | Withdrawal of Bids  | 5  |
| 2.5.7  | Cancellation of Bidding Process                             | 5  |
| 2.5.8  | Mechanism for Redressal of Grievances                       | 5  |
| 2.5.9  | Review Panel  | 6  |
| 2.5.10 | Matters not subject to Appeal or Review                     | 7  |
| 2.6    | Opening and Evaluation of Bids                              | 7  |
| 2.6.1  | Opening of Bids by SIL                                      | 7  |
| 2.6.2  | Clarification of Bids                                       | 7  |
| 2.6.3  | Preliminary Examination                                     | 7  |
| 2.6.4  | Supplier Evaluation Criteria                                | 8  |
| 2.6.5  | Eligibility/Scoring Criteria                                | 9  |
| 2.6.6  | Discussions Prior to Evaluation                             | 11 |
| 2.7    | Award of Contract   | 11 |
| 2.7.1  | Award Criteria  | 11 |
| 2.7.2  | SIL's Right to Accept Any Bid and to reject any or all Bids | 11 |
| 2.7.3  | Notification of Award                                       | 11 |
| 2.7.4  | Signing of Contract   | 11 |
| 2.7.5  | Performance Security  | 11 |
| 2.7.6  | General Conditions of Contract                              | 12 |
| 2.7.7  | Special Conditions of Contract                              | 12 |
| 2.7.8  | Integrity Pact  | 12 |
| 2.7.9  | Non Disclosure Agreement                                    | 12 |
| 3      | SCOPE OF WORK / TECHNICAL PROPOSAL                          | 13 |
| 4      | FINANCIAL PROPOSAL  | 14 |
| 5      | CONTRACT  | 17 |
| 5.1    | Conditions Of Contract                                      | 14 |
| 5.1.1  | Definitions   | 16 |
| 5.1.2  | Law Governing Contract                                      | 16 |
| 5.1.3  | Notice  | 16 |

i

| 5.1.4   | Authorized Representative      |                | 17 |
|---|--------------------------------|----------------|----|
| 5.1.5   | Taxes and Duties               |                | 17 |
| 5.1.6   | Effectiveness of Contract      |                | 17 |
| 5.1.7   | Expiration of Contract         |                | 17 |
| 5.1.8   | Modifications or Variations    |                | 17 |
| 5.1.9   | Force Majeure                  |                | 17 |
| 5.1.10  | Termination                    |                | 18 |
| 5.1.11  | Good Faith                     |                | 18 |
| 5.1.12  | Settlement of Disputes         |                | 19 |
| 5.1.13  | Data Ownership                 |                | 19 |
| 5.1.14  | Obligations of the Supplier    |                | 19 |
| 5.2   | Special Conditions of Contract |                | 20 |
| 5.2.1   | Performance Security           |                | 20 |
| 5.2.2   | Payment                        |                | 20 |
| 5.2.3   | Price                          |                | 20 |
|   |                                |                |    |
| Bid Form  |                                | (Annexure "A") | 22 |
| Bid Securi  | ty Form                        | (Annexure "B") | 24 |
| Performan   | ce Security                    | (Annexure "C") | 25 |
| Integrity P   | act                            | (Annexure "D") | 26 |
| Schedule of Availability, Opening & Submission of Bids (Annexure "E") |                                |                | 27 |
| Form of Contract  |                                | (Annexure "F") | 28 |
| Contract Agre   | eement                         | (Annexure "G") | 31 |
| Affidavit/Undertaking   |                                | (Annexure "I") | 36 |
|   |                                |                |    |

## DEFINITIONS

**"Bid"** means a tender, or an offer by a person, consultant, firm, company or an organization expressing willingness to undertake a specified task at a price, in response to an invitation by SIL.

**"Bid with Lowest Evaluated Cost"** means the bid quoting lowest cost amongst all those bids evaluated to be substantially responsive;

"Bidder" means a person or entity submitting a bid;

"Bidding Documents" means all documents provided to the interested bidders to facilitate them in preparation of their bids in uniform manner;

**"Bidding Process"** means the procurement procedure under which sealed bids are invited, received, opened, examined and evaluated for the purpose of awarding a contract;

"Blacklisting" means barring a bidder, contractor, consultant or supplier from participating in any future procurement proceedings.

"Calendar Days" means days including all holidays;

"Conflict of Interest" means -

- (i) where a contractor, supplier or consultant provides, or could provide, or could be perceived as providing biased professional advice to SIL to obtain an undue benefit for himself or those affiliated with him;
- (ii) receiving or giving any remuneration directly or indirectly in connection with the assignment except as provided in the contract;
- (iii) any engagement in consulting or other procurement activities of a contractor, consultant or service provider that conflicts with his role or relationship with the SIL under the contract;
- (iv) where an official of the SIL engaged in the procurement process has a financial or economic interest in the outcome of the process of procurement, in a direct or an indirect manner;

"Consultant" means a professional who can study, design, organize, evaluate and manage projects or assess, evaluate and provide specialist advice or give technical assistance for making or drafting policies, institutional reforms and includes private entities, consulting firms, legal advisors, engineering firms, construction managers, management firms, procurement agents, inspection agents, auditors, international and multinational organizations, investment and merchant banks, universities, research institutions, government agencies, nongovernmental organizations, and individuals;

"Consulting Services" means services of an advisory and intellectual nature provided by consultants using their professional skills to study, design, organize, and manage projects, encompassing multiple activities and disciplines, including the crafting of sector policies and institutional reforms, specialist advice, legal advice and integrated solutions, change management and financial advisory services, planning and engineering studies, and architectural design services, supervision, social and environmental assessments, technical assistance, and programme implementation;

"Contract" means an agreement enforceable by law and includes General and Special Conditions, Specifications, Drawings and Bill of Quantities;

"Contractor" means a person, firm, company or organization that undertakes to execute works including services related thereto, other than consulting services, incidental to or required for the contract being undertaken for the works;

"Corrupt and Fraudulent Practices" means either one or any combination of the practices given below;

"Coercive Practice" means any impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence the actions of a party to achieve a wrongful gain or to cause a wrongful loss to another party;

"Collusive Practice" means any arrangement between two or more parties to the procurement process or contract execution, designed to achieve with or without the knowledge of the SIL to establish prices at artificial, non competitive levels for any wrongful gain;

"Corrupt Practice" means the offering, giving, receiving or soliciting, directly or indirectly, of anything of value to influence the acts of another party for wrongful gain;

"**Fraudulent Practice**" means any act or omission, including a misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain a financial or other benefit or to avoid an obligation;

**"Obstructive Practice"** means harming or threatening to harm, directly or indirectly, persons or their property to influence their participation in a procurement process, or affect the execution of a contract or deliberately destroying, falsifying, altering or concealing of evidence material to the investigation or making false statements before investigators in order to materially impede an investigation into allegations of a corrupt, fraudulent, coercive or collusive practice; or threatening, harassing or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation, or acts intended to materially impede the exercise of inspection and audit rights provided for under the Rules.

"Emergency" means natural calamities, disasters, accidents, war and breakdown of operational equipment, plant, machinery or engineering infrastructures, which may give rise to abnormal situation requiring prompt and immediate action to limit or avoid damage to person(s), property or the environment;

"Goods" means articles and object of every kind and description including raw materials, drugs and medicines, products, equipments, machinery, spares and commodities in any form, including solid, liquid and gaseous form, and includes services identical to installation,

transport, maintenance and similar obligations related to the Supply & Installationgoods, if the value of these services does not exceed the value of such goods;

"Government" means the Government of Sindh;

**"Head of the Department"** means the administrative head of the department or the organization; **"Lowest Evaluated Bid"** means a bid for goods, works and services having the lowest evaluated cost among the substantially responsive bids

"Lowest Submitted Price" means the lowest price quoted in a bid, which is otherwise not substantially responsive;

**"Mis-procurement"** means public procurement in contravention of any provision of Sindh Public Procurement Act, 2010, any rule, regulation, order or instruction made thereunder or any other law in respect thereof, or relating to, public procurement;

**"Notice Inviting Tender"** means the notice issued by a SIL through publication in the newspapers or through electronic means for the purpose of inviting bids, or applications for pre-qualifications, or expression of interests, which may include Tender Notice, Invitation for Bids, Notice for Pre-qualifications or Request for Expression of Interests;

**"Open Competitive Bidding"** means a fair and transparent specified procedure defined under these Rules, advertised in the prescribed manner, leading to the award of a contract whereby all interested persons, firms, companies or organizations may bid for the contract and includes both National and International Competitive Biddings;

"SIL" means the Sindh Insurance Limited;

"Services" means any object of procurement other than goods or works, and includes consultancy services;

**"Substantially Responsive Bid"** means the bid that contains no material differences or deviations from, or reservations to, the terms, conditions and specifications given in the bidding documents;

"Supplier" means a person, firm, company or an organization that undertakes to supply goods and services related thereto, other than consulting services, required for the contract;

"Value for Money" means best returns for each rupee spent in terms of quality, timeliness, reliability, after sales service, up-grade ability, price, source, and the combination of whole-life cost and quality to meet SIL's requirements.

## **1** INVITATION FOR BIDS (IFB)

Sindh Insurance Limited (SIL) invites proposal from reputed vendors for the Supply & Installation Conventional Air-Conditioners (AC) Units for its Head Office on country wide region on need basis. Detail of the specifications of related services to be provided are given in the scope of work/technical specifications in Section [3] hereto.

Bidder will be selected under procedure described in this Tender Document (TD), in accordance with the Sindh Public Procurement Rules 2010(Amended to date) issued thereunder ("**SPPRA**") which can be found at <u>www.pprasindh.gov.pk/</u>. For the purposes of this document, any reference to the term "Act" shall mean a reference to the Sindh Public Procurement Act 2009 and any reference to the Rules shall mean a reference to the Sindh Public Procurement Rules 2010(Amended to date). (SPPRA) which can be found at <u>www.pprasindh.gov.pk/</u>

This TD includes the following Sections:

- Instructions to Bidders (ITB)
- Scope of Work
- Technical Proposal
- Financial Proposal
- Conditions of Contract

Proposals must be submitted in drop box at the below mentioned address;

Yours sincerely,

Head HR & Admin SINDH INSURANCE LIMITED HEAD OFFICE 1st Floor, Imperial Court, Dr. Ziauddin Ahmed Road, Karachi 75530

## **2** INSTRUCTION TO BIDDERS (ITB)

For All legal purpose, all clauses of instructions to bidders (ITB) hoisted by SPPRA on their website www.sppra.org will be taken as part and parcel of this tender document and the agreement thereof. Accordingly the bidders are advised in their own interest to go through the same meticulously as ignorance of the said ITB will not be taken as excuse to waive off any plenty or legal proceedings.

However, few important clauses of the above mentioned ITB are appended below for the guidance/perusal of the bidders.

## 2.1 Correspondence Address

The contact number and the correspondence address for submitting the proposals are as follow:

Head HR & Admin SINDH INSURANCE LIMITED HEAD OFFICE 1st Floor, Imperial Court, Dr. Ziauddin Ahmed Road, Karachi 75530 Tel: 021-35640715-17

## 2.2 Eligible Bidders

All the bidders duly incorporated and based in Pakistan governed by rules, laws and statutes of Government of Pakistan and Government of Sindh shall be eligible. [SPPRA Rule 29]

## 2.3 Corrupt Practice

- 1. SIL requires that Bidders / Suppliers / Contractors, observe the highest standard of ethics during the procurement and execution of contract and refrain from undertaking or participating in any corrupt or fraudulent practices. [SPPRA Rule 2 (q iii, iv)]
- 2. SIL will reject a proposal for award, if it determines that the Bidder recommended for award was engaged in any corrupt or has been blacklisted under the Sindh Public Procurement Rules 2010(Amended to date), in competing for the contract in question.
- 3. Any false information or misstatement on the part of the vendor will lead to disqualification/ blacklisting/ legal proceeding regardless of the price or quality of the product.

## 2.4 Preparation of Bids

#### 2.4.1 Bidding Process

This is the Single Stage – One Envelope Procedure; the bid shall comprise a single package containing **ELIGIBILITY CRITERIA** (duly filled in all respect) and **FINANCIAL PROPOSAL** separately. [SPPRA Rule 46 (1-a & b)]

#### 2.4.2 Cost of Bidding

The bidder shall bear all costs associated with the preparation and submission of its bid and SIL will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the bidding process.

#### 2.4.3 Language of Bid

The bid prepared by the bidders as well as all correspondence and documents exchanged by the bidder and SIL must be written in English. [SPPRA Rule 6(1)]

#### **2.4.4 Technical Proposal**

Bidders are required to submit the Technical Proposal stating a brief description of the bidder's organization outlining their recent experience, the names of Sub-Bidder/Professional Staff who participates during the assignment, the technical approach, sample templates/prototypes of deliverables, methodology, work plan, organization and staff, including workable suggestions that could improve the quality and effectiveness of the assignment. The Technical proposal shall be duly signed by the authorized representative of the Bidder not including any financial information otherwise it will be declared as non-responsive.

#### **2.4.5 Financial Proposal**

The Financial Proposal shall be prepared using the standard form attached, duly signed by the authorized representative of the Bidder. It should list all costs associated with the assignment including remuneration for staff, and reimbursable expenses and such other information as may be specifically requested by SIL. Alternatively, the bidder may provide his/her/its own list of costs with all items described in the Technical proposal priced separately.

#### **2.4.6 Bid Currencies**

For the purpose of comparison of bids quoted in different currencies, price shall be converted in PAK RUPEE (PKR). The rate of exchange shall be the selling rate prevailing seven working days before the date of opening of the bids. [SPPRA Rule 42 (2)]

#### 2.4.7 Bid Security

The SIL shall require the bidders to furnish the Earnest Money @ 2% of Bidding cost or Irrevocable Bank Guarantee acceptable to SIL, which shall remain valid for a period of twenty eight (28) days beyond the validity period for bids, in order to provide the SIL reasonable time to act, if the security is to be called. [SPPRA Rule 37(1)]

Bid Security should be enclosed with Financial Proposal. Bidders are also required to submit affidavit that the Bid Security has been attached with the Financial Proposal.

Any Bid not accompanied by an acceptable Bid Security shall be rejected by the SIL as non – responsive.

Bid security shall be released to the unsuccessful bidders once the contract will be signed with the successful bidder or the validity period has expired. [SPPRA Rule 37(2)]

The bid security shall be forfeited:

- If a Bidder withdraws its bid during the period of its validity specified by the Bidder on the Bid Form; or
- In the case of a successful Bidder, if the Bidder fails to;
  - Sign the contract in accordance with ITB Section [2.7.4]; or
  - Furnish performance security in accordance with ITB Section [2.7.5].

#### 2.4.8 Bid Validity

Bids shall remain valid for a period of ninety (90) days, after the date of bid opening prescribed by SIL; [SPPRA Rule 38 (1)]

Whenever an extension of bid validity period is requested, a bidder shall have the right to refuse to grant such an extension and withdraw his bid and bid security shall be returned forthwith; and [SPPRA Rule 38 (6)]

Bidders who agree to extension of the bid validity period shall also extend validity of the bid security for the agreed extended period of the bid validity. [SPPRA Rule 38 (7-a)]

#### 2.5 Submission of Bids

#### 2.5.1 Sealing and Marking of Bids

This is the Single Stage – One Envelope Procedure; the bid shall comprise a single package containing **ELIGIBILITY CRITERIA** (duly filled in all respect) and **FINANCIAL PROPOSAL** separately. [SPPRA Rule 46 (1-a & b)]

#### 2.5.2 Response Time

Bidders are required to submit their Bids within fifteen (15) calendar days from the date of publication of Notice Inviting Tender as per National Competitive Bidding. Bids must be received by SIL at the address specified under ITB Section [2.1] within office hours. [SPPRA Rule 18 (2)]

#### 2.5.3 Extension of Time Period for Submission of Bids

SIL may extend the deadline for submission of bids only, if one or all of the following conditions exist;

 Fewer than three bids have been submitted and SIL is unanimous in its view that wider competition can be ensured by extending the deadline. In such case, the bids submitted shall be returned to the Bidders un-opened; [SPPRA Rule 22 (1)]  If the SIL is convinced that such extraordinary circumstances have arisen owing to law and order situation or a natural calamity that the deadline should be extended.
 [SPPRA Rule 22 (2)]

#### 2.5.4 Clarification of Bidding Documents

An interested bidder, who has obtained bidding documents, may request for clarification of contents of the bidding document in writing, and SIL shall respond to such queries in writing within three calendar days, provided they are received at least five (5) calendar days prior to the date of opening of bid. [SPPRA Rule 23 (1)]

It should be noted that any clarification to any query by a bidder shall also be communicated to all parties, who have obtained biding documents.

#### 2.5.5 Late Bids

Any bid received by SIL after the deadline for submission of bids prescribed by SIL pursuant to ITB Section [2.5.2] will be rejected and returned unopened to the Bidder. [SPPRA Rule 24 (1)] .The rejection of bids received after the deadline for submission shall apply regardless of any reason whatsoever for such delayed receipt.

#### 2.5.6 Withdrawal of Bids

The Bidder may withdraw its Technical Proposal and Financial Proposal after it has been submitted by sending a written Withdrawal Notice, duly signed by the Bidder and/or by an authorized representative, and shall include a copy of the authorization. Provided that, written notice of Withdrawal, shall be received by SIL prior to the opening of bids.

No bid shall be withdrawn in the interval between the opening of Bids and the expiration of the period of Bid validity specified in ITB section [2.4.8].

#### 2.5.7 Cancellation of Bidding Process

- 1. SIL may cancel the bidding process at any time prior to the acceptance of a bid or proposal; [SPPRA Rule 25 (1)]
- 2. SIL shall incur no liability towards the bidders, solely by virtue of its invoking subrule (2.5.7 - 1); [SPPRA Rule 25 (2)]
- 3. Intimation of the cancellation of bidding process shall be given promptly to all bidders and bid security shall be returned along with such intimation; [SPPRA Rule 25 (3)]
- 4. SIL shall, upon request by any of the bidders, communicate to such bidder, grounds for the cancellation of bidding process, but is not required to justify such grounds. [SPPRA Rule 25 (4)]

#### 2.5.8 Mechanism for Redressal of Grievances

SIL has a Committee for Complaint Redressal to address the complaints of bidder that may occur during the procurement proceedings. [SPPRA Rule 31 (1)]

Supply & Installation Of Conventional Air Conditioners

Any bidder being aggrieved by any act or decision of the SIL during procurement proceedings may lodge a written complaint after the decision causing the grievance has been announced. [SPPRA Rule 31(3)]

The complaint redressal committee upon receiving a complaint from an aggrieved bidder may, if satisfied; [SPPRA Rule 31(4)]

- 1. prohibit the procurement committee from acting or deciding in a manner, inconsistent with these rules and regulations; [SPPRA Rule 31(4-a)]
- 2. annul in whole or in part, any unauthorized act or decision of the procurement committee; [SPPRA Rule 31(4-b)] and
- 3. reverse any decision of the procurement committee or substitute its own decision for such a decision;

Provided that the complaint redressal committee shall not make any decision to award the contract. [SPPRA Rule 31(4-c)]

SIL shall announce its decision as to the grievance within seven (7) days. The decision shall be intimated to the Bidder and the Authority within three (3) working days by SIL. [SPPRA Rule 31(5)]

SIL shall award the contract only after the decision of the complaint redressal committee [SPPRA Rule 31 (6)]

Mere fact of lodging of a complaint by a bidder shall no warrant suspension of the procurement proceedings. [SPPRA Rule 31(7)]

#### **IMPORTANT**

In addition to above it may be added that no complaint will be entertained unless it is:-

- a) Forwarded on company's original letter head, complete address, NTN of the company and CNIC of the complainant.
- b) Incriminating evidence of the complaints.

#### 2.5.9 Review Committee

A bidder not satisfied with decision of the procuring agency's complaints redressal committee may lodge an appeal to the Review Committee; provided that he has not withdrawn the bid security, if any, deposited by him. [SPPRA Rule 32 (1)].

The bidder shall submit the following documents to the Review Committee: [SPPRA Rule 32 (5)].

(a) A letter stating his wish to appeal to the Review Committee and nature of complaint; [SPPRA Rule 32 (5-a)].

(b) A copy of the complaint earlier submitted to the complaint redressal committee of the department; [SPPRA Rule 32 (5-b)].

(c) Copy of the decision of Procuring Agency / Complaint Redressal Committee. [SPPRA Rule 32 (5-c)].

On receipt of appeal, the Chairperson shall convene a meeting of the Review Committee within seven working days; [SPPRA Rule 32 (6)].

It shall be mandatory for the appellant and the Head of procuring agency or his nominee not below the rank of BS-19 to appear before the Review Committee as and when called and produce documents, if required; [SPPRA Rule 32 (8)].

In case the appellant fails to appear twice despite the service of notice of appearance, the appeal may be decided ex-parte; [SPPRA Rule 32 (9)].

The Review Committee shall hear the parties and announce its decision within ten working days of submission of appeal; [SPPRA Rule 32 (10)].

The decision of Review Committee shall be final and binding upon the procuring agency. After the decision has been announced, the appeal and decision thereof shall be hoisted by the Authority on its website; [SPPRA Rule 32 (11)]

#### 2.5.10 Matters not subject to Appeal or Review

The following actions of the SIL shall not be subject to the appeal or review: [SPPRA Rule 33]

- Selection method adopted by the SIL; [SPPRA Rule 33 (1)]
- Decision by the SIL under ITB section [2.5.7]. [SPPRA Rule 33 (2)]

## 2.6 Opening and Evaluation of Bids

#### 2.6.1 Opening of Bids by SIL

The opening of bids shall be as per the procedure set down in Section 2.4.1 dealing with Bidding Process.

#### **2.6.2 Clarification of Bids**

No Bidder shall be allowed to alter or modify his bids after the expiry of deadline for the receipt of the bids unless, SIL may, at its discretion, ask a Bidder for a clarification of bid for evaluation purposes. The request for clarification and the response shall be in writing and no change in the prices or substance of bid shall be sought, offered or permitted. [SPPRA Rule 43]

#### **2.6.3 Preliminary Examination**

SIL will examine the bids to determine whether the bids are complete and the documents have been properly signed and whether the bids are generally in order.

SIL may waive any minor informality; nonconformity or irregularity in a bid that does not constitute a material deviation, provided such waiver does not prejudice or affect the relative ranking of any Bidder and further provided that such waiver will be at the complete and sole discretion of SIL.

If a bid is not substantially responsive, it will be rejected by SIL and may not subsequently be made responsive by the Bidder by correction of the nonconformity.

#### 2.6.4 Supplier Evaluation Criteria

All bids shall be evaluated in accordance with the evaluation criteria. [SPPRA Rule 42 (1)] SIL will evaluate the bids, which have been determined to be substantially responsive and reject any proposal which does not conform to the specified requirements.

| S.<br>No.       | Descriptions                     | Total<br>Marks | Marks<br>Obtained | Remarks                       | Attachment of relevant evidence in each case is mandatory. In case of non-      | Evidence<br>attached |
|-----------------|----------------------------------|----------------|-------------------|-------------------------------|---|----------------------|
|                 |                                  |                |                   |                               | compliance no mark will be awarded  | as                   |
|                 |                                  | 10             |                   | Public / Private<br>Ltd.      | NTN Certificate / Letter of Incorporation<br>/ Company Registration Letter /    | Annexure<br>"A"      |
| 1               | Firm's Status                    | 5              |                   | Partnership Firm              | Certificate of Registration from Registrar                                      |                      |
|                 |                                  | 3              |                   | Proprietorship                | of Firm is required to be enclosed  |                      |
| 2               | Years in business in the         | 20             |                   | 10 years and above            | NTN Certificate / Letter of Incorporation                                       | Annexure             |
|                 | requisite field                  | 10             |                   | 5 years and above             | / Company Registration Letter / Letter or                                       | "В"                  |
|                 |                                  | 5              |                   | 3 years and above             | Declaration of Commencement of<br>Business is required to be enclosed           |                      |
| 3               | Corporate entities               | 20             |                   | 10 and above                  | Letters to be attached duly issued from   | Annexure             |
|                 | presently on Cliental List       |                |                   |                               | each concerned company stating the  | "С"                  |
|                 | for Supply & Installation        |                |                   |                               | standard of performance/services  |                      |
|                 | relevant items having the        | 10             |                   | 5 and above                   | rendered  |                      |
|                 | same specification as been       |                |                   |                               |   |                      |
|                 | offered in the tender            |                |                   |                               |   |                      |
| 4               | Average Yearly Turn Over         | 20             |                   | On an average of<br>20 M and  | Audit Report or Tax Return of Last  | Annexure             |
| in Last 3 Years |                                  |                |                   | above per year                | 3 Years   | "D"                  |
|                 |                                  | 10             |                   | On an average of              |   |                      |
|                 |                                  |                |                   | 10 M and                      |   |                      |
|                 |                                  | 20             |                   | above per year<br>6 and above |   |                      |
| 5               | Numbers of sales and             | 20             |                   |                               | Attach Company Profile with mention of  | Annexure             |
|                 | servicing offices in<br>Pakistan | 10             |                   | 4 and above                   | complete addresses and PTCL landline<br>numbers of the country wise offices. No | "Е"                  |
|                 | r akistali                       | 10             |                   |                               | mobile numbers will be accepted   |                      |
|                 |                                  | 10             |                   | 5and above                    | Attach Company Profile with mention of  | Annexure             |
|                 |                                  | 10             |                   |                               | complete addresses of warehouses and  | "F"                  |
| 6               | Number of ware houses in         | 5              |                   | 2 and above                   | PTCL landline numbers of the country  |                      |
| -               | Pakistan                         | 5              |                   |                               | wise offices. No mobile numbers will be   |                      |
|                 |                                  |                |                   |                               | accepted  |                      |
|                 | Total Marks                      | 100            |                   | Ոսց                           | alified / Disqualified  |                      |

#### 2.6.5 Eligibility/Scoring Criteria

#### SIL shall evaluate Eligibility/Technical Proposals using the following criteria.

## 2.6.5.1 ELIGIBILITY CRITERIA NOTE

- 1. There can be subsequent clarification to this specific tender for which it is advised to keep yourself abreast with the notification being hoisted on Sindh Insurance Ltd & SPPRA websites regularly.
- 2. Attachment of relevant evidence in eligibility criteria is mandatory. In case of nonprovision of evidence in any of the requisite, no marks will be awarded.
- 3. Acquiring of 70% marks of the total score will make the Bidder qualify in eligibility criteria.

2.6.5.2 MANDATORY

(Compliance attached as Annexure "L")

#### Tender Document-

Supply & Installation Of Conventional Air Conditioners

- 1. <u>Registration with Concerned Authorities</u>:
- 2. GST/Income Tax Registration/Registration with Sindh Revenue Board
- 3. <u>Blacklisting Affidavit</u>
- Attachment of Affidavit (specimen attached as Annexure "I") on stamp paper from the owner of the company.
- 5. <u>Attachment of Annexures</u>
- 6. Attachment of Annexure "A" (With Financial Proposal) & Annexure "B" (With Financial Proposal if Bank Guarantee is going to be submitted as Bid Security).
- 7. Tender Reference No.
- Writing of tender reference as given in the NIT on the Envelop, carrying tender document is must or SIL will not be responsible if the documents are not received by the Procurement Committee at the time of opening of bids.
- <u>Financial Proposal- Mandatory</u>
   The bidders are required to submit bids only in prescribed financial proforma given in Tender Document.
- <u>Participation in Tender</u>
   The representative present at the time of opening of tender shall be in possession of authority letter on the company's letter head, duly signed by the CEO of the company.

#### 2.6.5.3 DISQUALIFICATION

#### (Compliance attached as Annexure "M")

## The bidder will be considered disqualified prior/during technical/financial evaluation process or after award of contract if:

1. Black Listing on Previous Works

On black list of SPPRA & Sindh Insurance Ltd.

- <u>Warning Letters Issuance</u> Issued with two (2) warning letters/emails by the Sindh Insurance Ltd in the past to the bidder for unsatisfactory performances related to provision of supplies/services in same category.
   <u>Non Registration with Concerned Authorities</u>
- Not GST/Income Tax Registered/Registration with Sindh Revenue Board.
- 4. <u>Alternate Bid</u>
- Alternate bid is offered.
- 5. <u>Subletting</u>

The qualified bidder sublets the contract in any form/stage to any other agency.

6. <u>Tender Fee</u>

The tender is deposited without Tender Fee or Tender fee is submitted in form of Cheque.

 Age of Supplied Product. The supplied product should be in market minimum for the last three years. Evidence in this respect will

only be accepted related to corporate entities only. (Attach evidence as Annexure "Y").

8. Warranty of Supplied Product

Warranty of offered product is less than one year.

- <u>Technical Specification</u>
   The bidder must mention quoted product full technical specifications along with brochure of article offered, make/model/type and manufacturer's name with country of origin must be mentioned.
- 10. Non-attachment of Bidder Qualification/Disqualification performa-Annexure "O"

Non-attachment of Bidder Qualification/Disqualification performa attached as Annexure "O". Please be informed that non attachment of any one of the evidence in the performa will make the bidder disqualified in the tender.

11. Imported Unit.

The unit will be fully imported from the manufacturing country and supplier will provide documentary evidence for import of units.

12. Bill of entries

Bills of entries of previous three (3) years from single source.

#### **2.6.6 Discussions Prior to Evaluation**

If required, prior to technical evaluation, the Bidder may seek any clarification in writing on the eligibility criteria.

### 2.7 Award of Contract

#### 2.7.1 Award Criteria

Subject to ITB Section [2.7.2], SIL will award the contract to the successful Bidder, whose bid has been determined to be substantially responsive and has been determined to be the lowest evaluated bid, provided further that the Bidder is determined to be qualified to perform the contract satisfactorily.

#### 2.7.2 SIL's Right to Accept Any Bid and to reject any or all Bids

SIL annul the bidding process and reject all Bids at any time prior to Contract award, without thereby incurring any liability to the Bidder(s).

#### 2.7.3 Notification of Award

Prior to the expiration of the period of bid validity, SIL will notify the successful Bidder in writing by letter or by facsimile, to be confirmed in writing by letter, that his/her bid has been accepted.

The notification of award will constitute the formation of the Contract.

Upon the successful Bidder's furnishing of the Performance Security pursuant to Section [2.7.5], SIL will promptly notify each unsuccessful Bidder and will discharge his/her bid security, pursuant to ITB Section [2.4.7].

#### 2.7.4 Signing of Contract

Within 10 Days from the date of notification of award, the successful bidder shall furnish to SIL particulars of the person who would sign the contract on behalf of the successful bidder along with an original power of attorney executed in favour of such person.

The Contract shall be signed by the parties at Central Office SIL, Karachi, within 10 Days of letter of acceptance date and furnishing the requisite performance security.

#### 2.7.5 Performance Security

Within 7 DAYS of receipt of the notification of award from SIL, the successful Bidder shall furnish to SIL the Performance Security equals to 5 % of contract price which shall be valid for at least ninety (90) days beyond the date of completion of contract to cover defects liability period or maintenance period. The Performance Security shall be in the form of a pay order or demand draft or bank guarantee issued by a reputable commercial bank, acceptable to SIL, located in Pakistan. [SPPRA Rule 39 (1)]

Failure of the successful Bidder to comply with the requirement of ITB Section [2.7.4] shall constitute sufficient grounds for the annulment of the award and forfeiture of the bid security, in which event SIL may make the award to the next lowest evaluated Bidder or call for new bids.

The Performance Security forms at Annexure "C" shall not be completed by the bidders at the time of their bid submission. Only the successful Bidder will be required to provide Performance Security.

The Performance Security will be discharged by SIL and returned to the Supplier not later than thirty (30) days following the date of successful completion of the Supplier's performance obligation under the Contract.

#### 2.7.6 General Conditions of Contract

For detailed General Condition of Contract refer to Section [6.1] of this TD.

#### 2.7.7 Special Conditions of Contract

For detailed Special Condition of Contract refer to Section [6.2] of this TD.

#### 2.7.8 Integrity Pact

The successful bidder shall upon the award of the contract execute an Integrity Pact with SIL. [Specimen is attached in Annexure "D"] [SPPRA Rule 89]

#### 2.7.9 Non-Disclosure Agreement

The successful bidder shall upon the award of the contract execute a Non-Disclosure Agreement with SIL. [Specimen is attached in Annexure "F"]

## **3** SCOPE OF WORK / TECHNICAL PROPOSAL

Sindh Insurance Limited (SIL) requires Supply & Installation of Conventional Air-Conditioners for its Head Office (Ground Floor)

## **TECHNICAL SPECIFICATION**

Conventional Air-Conditioners of approved quality unit – 1 ton / 1.5 ton Conventional Type Imported Unit

#### **Specification**

Conventional type wall mounted Air conditioner, 18000 BTU/hr. 1.5 ton. Compressor Type – Rotary Compressor

## 4 FINANCIAL PROPOSAL

#### PRICE SCHEDULE

(Applicable for the year 2024)

Name of Bidder \_\_\_\_\_

| S. No. | Description                            | Rate<br>Per<br>Unit | Approximate<br>quantity<br>required | Amount |
|--------|--|---------------------|-------------------------------------|--------|
| 1.     | Conventional Air – Conditioner 1.5 Ton |                     | 06                                  |        |
|        | *Grand Total Amount                    |                     |                                     |        |

#### \*<u>Grand Total;</u>

This amount will be considered as only the "Bid Offered". Whereas be apprised that the successful bidder

will be the one whose "Evaluated Bid" is the lowest. (For further clarification refer Note 7. below)

#### <u>Note</u>

- The cost which will valid for one year (no conditions attached) must include all applicable taxes, stamp duty (as applicable under Stamp Act 1989) duly stamped on the contract agreement, installation, commissioning, transportation and labour charges.
- 2. No advance payment for the Supply & Installation of equipment will be made, bills are only be processed for necessary payment on receipt of certificate of delivery/satisfaction from the concerned officer.
- 3. <u>Calculation of bid security.</u> 2% of the \*(Grand Total Amount) will be submitted with the tender document as bid security in shape of Pay Order /Bank Guarantee in favour of Sindh Insurance Ltd.
- 4. In case of over writing/cutting/use of Blanco is found in the Financial Bid document, the bid will be taken as null & void however if the figures are readable and are also duly signed only then, bid will be accepted.
- 5. <u>Delivery Period</u>: A prior notice of 10 days will be given for the supply/installation of requisite and it will be expected within 05 days of issue of the purchase order, the said supplies/installation will be made available at the site.
- 6. If the item is not provided/installed after 10 days of issuance of Purchase Order, a fine of Rs.500/-per day will be deducted from the bill.
- 7. Lowest Evaluated Bidder is going to be the criteria for award of contract rather than considering the lowest bid offered, encompassing the lowest whole sum cost which the Procuring Agency has to pay for the services/items during contract period. SPPRA Rule 49 may please be referred. The successful bidder will be the one whose total sum of cost is the lowest. As it is package tender, so no partial lowest cost will be considered for award of any work.
- 8. In case it is revealed at any stage after installation of the equipment that the asked specification of the tender have not been met, the amount of the total installation of that specific equipment will be fined to the vendor with appropriate action as deemed necessary by the procurement committee
- 9. Qualified company will also be bound to sign a bond/undertaking that in case of any observation arising in respect of quality of the equipment within the warranty period, the company will be liable to address it at his own cost, non-compliance of the same will result into initiation of a case against the company for non-commitment.
- 10. All conditions in the contract agreement attached as Annexure G are part of this tender document.
- 11. The tender will be considered cancelled if the contract agreement/performance security after due signature are not submitted with Admin Office after 5 days of completion of bid evaluation report hoisting period (3 days) on SPPRA website.

#### Tender Document-

Supply & Installation Of Conventional Air Conditioners

- 12. The Tender will stand cancelled if the item are not supply/installed within 20 working days of issue of supply order.
- 13. The tender will stand cancelled if any of the given condition of the tender in not met in strictly as per the requisite of the tender document.
- 14. In case financial bids are the same, the successful bidder will be the one who has acquired more marks in the eligibility criteria evaluation.
- 15. Comprehensive warranty for 01 year is mandatory for all parts except consumables and three years warranty for compressor and plastic parts.

We, hereby accept all the terms and conditions as given above.

(Signature of bidder with name, Designation and Company Seal)

Dated: \_\_\_\_\_

#### 5 Contract

#### 5.1 Conditions of Contract

#### 5.1.1 Definitions

In this contract, the following terms shall be interpreted as indicated:

Applicable Law" means the Sindh Public Procurement Act 2009 and the Sindh Public Procurement Rules 2010(Amended to date)

"Procuring Agency" or "PA" means SIL Contractor.

"Contract" means the Contract signed by the Parties and all the attached documents listed in its Clause 1 that is General Conditions (GC), and the Special Conditions (SC).

"Contract Price" means the price to be paid for the performance of the Services. "Effective Date" means the date on which this Contract comes into force.

"GC" mean these General Conditions of Contract.

"Government" means the Government of Sindh.

"Currency" means Pak Rupees.

"Member" means any of the entities that make up the joint venture/consortium/association, and "Members" means all these entities.

"Party" means the PA or the Contractor, as the case may be, and "Parties" means both of them.

"Personnel" means persons hired by the Contractor or by any Sub- Contractors and assigned to the performance of the Services or any part thereof.

"SC" means the Special Conditions of Contract by which the GC may be amended or supplemented.

"Services" means the services to be performed by the Contractor pursuant to this Contract, as described in the scope of services.

"In writing" means communicated in written form with proof of receipt.

#### 5.1.2 Law Governing Contract

This Contract, its meaning and interpretation, and the relation between the Parties shall be governed by the laws of the Islamic Republic of Pakistan.

#### **5.1.3 Notice**

- Any notice, request or consent required or permitted to be given or made pursuant to this Contract shall be in writing. Any such notice, request or consent shall be deemed to have been given or made when delivered in person to an authorized representative of the Party to whom the communication is addressed, or when sent to such Party at the address specified in the SC.

- A Party may change its address for notice hereunder by giving the other Party notice in writing of such change to the address specified in the SC.

#### **5.1.4 Authorized Representative**

Any action required or permitted to be taken, and any document required or permitted to be executed under this Contract by the SIL or the Supplier may be taken or executed by the officials.

#### **5.1.5 Taxes and Duties**

The Supplier, Sub-Suppliers, and their Personnel shall pay such direct or indirect taxes, duties, fees, and other impositions levied under the Applicable Law as specified in the SC, the amount of which is deemed to have been included in the Contract Price.

#### **5.1.6 Effectiveness of Contract**

This Contract shall come into effect on the date the Contract is signed by both Parties. The date the Contract comes into effect is defined as the Effective Date.

#### **5.1.7 Expiration of Contract**

Unless terminated earlier pursuant to Clause GC 5.1.17 hereof, this Contract shall expire at the end of such time period after the Effective Date as specified in the SC.

#### 5.1.8 Modifications or Variations

Any modification or variation of the terms and conditions of this Contract, including any modification or variation of the scope of the Services, may only be made by written agreement between the Parties. However, each Party shall give due consideration to any proposals for modification or variation made by the other Party.

#### **5.1.9 Force Majeure**

The failure on the part of the parties to perform their obligation under the contract will not be considered a default if such failure is the result of natural calamities, disasters and circumstances beyond the control of the parties.

#### 5.1.9.1 No Breach of Contract

The failure of a Party to fulfill any of its obligations under the contract shall not be considered to be a breach of, or default under, this Contract insofar as such inability arises from an event of Force Majeure, provided that the Party affected by such an event (a) has taken all reasonable precautions, due care and reasonable alternative measures in order to carry out the terms and conditions of this Contract, and (b) has informed the other Party as soon as possible about the occurrence of such an event.

#### **5.1.9.2** Extension of Time

Any period within which a Party shall, pursuant to this Contract, complete any action or task, shall be extended for a period equal to the time during which such Party was unable to perform such action as a result of Force Majeure.

#### 5.1.10 Termination

#### **5.1.10.1 Termination by SIL**

The SIL may terminate this Contract in case of the occurrence of any of the events specified in paragraphs (a) through (f) of this Clause GC 5.1.10.1. In such an occurrence the SIL shall give a not less than thirty (30) days' written notice of termination to the Supplier, and sixty (60) days' in the case of the event referred to in (e).

- a. If the Supplier does not remedy the failure in the performance of their obligations under the Contract, within thirty (30) days after being notified or within any further period as the SIL may have subsequently approved in writing;
- b. If the Supplier becomes insolvent or bankrupt;
- c. If the Supplier, in the judgment of the SIL has engaged incorrupt or fraudulent practices in competing for or in executing the Contract;
- d. If, as the result of Force Majeure, the Supplier(s) are unable toper form a material portion of the Services for a period of not less than sixty (60) days; and
- e. If the SIL, in its sole discretion and for any reason whatsoever, decides to terminate this Contract.

#### **5.1.10.2** Termination by the Supplier

The Suppliers may terminate this Contract, by not less than thirty (30) days' written notice to the SIL, such notice to be given after the occurrence of any of the events specified in paragraphs (a) through (c) of this Clause GC 5.1.10.2

- a. If the SIL fails to pay any money due to the Supplier pursuant to this Contract without Suppliers fault.
- b. If, as the result of Force Majeure, the Supplier is unable to perform a material portion of the Services for a period of not less than sixty (60) days.

#### **5.1.10.3** Payment upon Termination

Upon termination of this Contract pursuant to Clauses GC 5.1.10.1 or GC 5.1.10.2, the SIL shall make the following payments to the Supplier:

- a. Payment for Services satisfactorily performed prior to the effective date of termination;
- b. except in the case of termination pursuant to paragraphs (a) through (c), and (f) of Clause GC 5.1.10.1, reimbursement of any reasonable cost incident to the prompt and orderly termination of the Contract, including the cost of the return travel of the Personnel and their eligible dependents.

#### 5.1.11 Good Faith

The Parties undertake to act in good faith with respect to each other's rights under this Contract and to adopt all reasonable measures to ensure the realization of the objectives of this Contract.

#### 5.1.12 Settlement of Disputes

#### 5.1.12.1 Amicable Settlement

The Parties agree that the avoidance or early resolution of disputes is crucial for a smooth execution of the Contract and the success of the assignment. The Parties shall use their best efforts to settle amicably all disputes arising out of or in connection with this Contract or its interpretation.

#### 5.1.12.2 Arbitration

If the SIL and the Supplier fail to amicably settle any dispute arising out of or in connection with the Contract within ten (10) days of commencement of such informal negotiations, the dispute shall be referred to arbitration of two arbitrators, one to be appointed by each party, in accordance with the Arbitration Act, 1940. Venue of arbitration shall be Karachi, Pakistan and proceedings of arbitration shall be conducted in English.

#### 5.1.13 Data Ownership

The data in the implemented Computer System shall at all times remain the exclusive property of SIL. The Supplier is hereby required to transfer all necessary passwords, access codes or other information required for full access to the data to SIL upon successful commissioning of the Computer System and should not be available to any other party including the employees of the supplier.

#### **5.1.14 Obligations of the Supplier**

The Supplier shall perform the Services and carry out their obligations hereunder with all due diligence, efficiency and economy, in accordance with generally accepted professional standards and practices, and shall observe sound management practices, and employ appropriate technology and safe and effective equipment, machinery, materials and methods. The Supplier shall always act, in respect of any matter relating to this Contract or to the Services, as faithful advisers to the SIL, and shall at all times support and safeguard the SIL legitimate interests in any dealings with Sub-Suppliers or third Parties.

#### **5.1.14.1** Conflict of Interest

The Supplier shall hold the SIL's interests paramount, without any consideration for future work, and strictly avoid conflict with other assignments or their own corporate interests.

#### 5.1.14.2 Confidentiality

Except with the prior written consent of the SIL, the Supplier and the Personnel shall not at any time communicate to any person or entity any confidential information acquired in the course of the Services, nor shall the Supplier and the Personnel make public the recommendations formulated in the course of, or as a result of, the Services.

## 5.2 Special Conditions of Contract

The following Special Conditions of Contract shall supplement the General Conditions of Contract. Whenever there is a conflict, the provisions herein shall prevail over those in the General Conditions of Contract.

#### 5.2.1 Performance Security

The amount of performance security shall be five (5 %) percent of the Contract Price

#### 5.2.2 Payment

The payment to be made to the Supplier under this Contract shall be made in accordance with the payment schedule as shall be agreed between SIL and the Supplier.

#### 5.2.3 Price

Schedule of prices shall be as fixed in the Contract.

#### Annexure "A"

## **BID FORM [IT SHOULD BE SPECIFIC TO EACH CONTRACT**

#### AND WILL HAVE TO BE TAILORED SEPARTELY FOR EACH

#### TENDER DOCUMENT]

Dated: \_\_\_\_\_, 2024

To,

Head HR & Admin SINDH INSURANCE LIMITED HEAD OFFICE 1st Floor, Imperial Court, Dr. Ziauddin Ahmed Road,

Karachi 75530

Gentleman,

Having examined the bidding documents, the receipt of which is hereby duly acknowledged, we, the undersigned, offer, in conformity with the said bidding documents for the sum of currency\_\_\_\_\_ [total bid amount in words and figures].

We undertake, if our Bid is accepted, [to provide goods/work/related service], that will be in accordance with the terms defined in the proposal and /or contract.

Our firm, including any subcontractors or suppliers for any part of the Contract, have nationalities from the following eligible countries

If our Bid is accepted, we will obtain the Bank Guarantee in a sum equivalent to five percent (5%) of the Contract Price for the due performance of the Contract, in the form prescribed by SIL.

We agree to abide by this Bid for a period of ninety (90) days from the date fixed for Bid Opening and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

Until a formal Contract is prepared and executed, this Bid, together with your written acceptance thereof and your notification of award, shall constitute a binding Contract between us.

Commissions or gratuities, if any, paid or to be paid by us to agents relating to this Bid and to contract execution if we are awarded the contract, are listed below:

Sindh Insurance Ltd

Tender Document-Supply & Installation Of Conventional Air Conditioners

| Name & Address of Agent     |                                   | Amount and Currency      |
|-----------------------------|-----------------------------------|--------------------------|
|                             |                                   |                          |
| (If none, State none)       |                                   |                          |
| We understand that you are  | not bound to accept the lowest or | any bid you may receive. |
| Dated this day              | of 2024.                          |                          |
| [Signature]                 | [In the Capacity of]              |                          |
| Duly authorized to sign Bid | for and on behalf of              |                          |

22

## Annexure "B"

## **BID SECURITY FORM**

Whereas [name of the Bidder] has submitted its bid dated [date of submission of bid] for

KNOW ALL PEOPLE by these presents that WE [name of bank] of [name of country], having our registered office at [address of bank] (hereinafter called "the Bank"), are bound unto SIL (hereinafter called "the Purchaser") in the sum of for which payment well and truly to be made to the said Purchaser, the Bank binds itself, its successors, and assigns by these presents. Sealed with the Common Seal of the said Bank this \_\_\_\_\_ day of \_\_\_\_ 2024.

THE CONDITIONS of this obligation are:

- 1. If the Bidder withdraw its Bid during the period of bid validity specified by the Bidder on the Bid Form; or
- 2. If the Bidder, having been notified of the acceptance of its Bid by the SIL during the period of bid validity:
  - a. fails or refuses to execute the Contract, if required; or
  - b. fails or refuses to furnish the performance security, in accordance with the Instructions to Bidders;

We undertake to pay to the Purchaser up to the above amount upon receipt of its written demand, without the Purchaser having to substantiate its demand, provided that in its demand the Purchaser will note that the amount claimed by it is due to it, owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions.

This guarantee will remain in force up to and including twenty eight (28) days after the period of bid validity and any demand in respect thereof shall reach SIL not later than the above date.

[Signature and Seal of the Bank]

Tender Document-Supply & Installation Of Conventional Air Conditioners

Annexure "C"

## PERFORMANCE SECURITY FORM

To,

Head HR & Admin SINDH INSURANCE LIMITED HEAD OFFICE 1st Floor, Imperial Court, Dr. Ziauddin Ahmed Road,

Karachi 75530

WHEREAS [name of Supplier] (hereinafter called "Supplier" or "Contractor") has undertaken, in pursuance of Contract No. \_\_\_\_ [reference number of the contract] dated \_\_\_\_ 2017 to \_\_\_\_\_ [details of task to be inserted here] (hereinafter called "the Contract").

AND WHEREAS we have agreed to give the Supplier / Contractor guarantee as required pursuant to the budding document and the contract:

THEREFORE WE hereby affirm that we are Guarantors and responsible to you, on behalf of the Supplier / Contractor, up to a total of [amount of the guarantee in words and figures], and we undertake to pay you, upon your first written demand declaring the Supplier / Contractor to be in default under the Contract and without cavil or argument, any sum or sums within the limits of [amount of guarantee] as aforesaid, without your needing to prove or to show grounds or reasons for your demand or the sum specified therein.

This guarantee is valid until the \_\_\_\_\_ day of \_\_\_\_\_2024.

#### Signature and Seal of the Guarantors

Name of Bank

Address

Date

## Annexure "D"

#### **INTERGRITY PACT**

## Declaration of Fees, Commissions and Brokerage etc Payable by the Suppliers of Services Pursuant To Rule 89 Sindh Public Procurement Rules Act, 2010

[the Supplier] hereby declares that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Pakistan (GoP) or any administrative subdivision or agency thereof or any other entity owned or controlled by it (GoP) through any corrupt business practice.

Without limiting the generality of the foregoing, [the Supplier] represents and warrants that it has fully declared the brokerage, commission, fees etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP, except that which has been expressly declared pursuant hereto.

[The Supplier] certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoP and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty. [The Supplier] accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other right and remedies available to GoP under any law, contract or other instrument, be voidable at the option of GoP.

Notwithstanding any rights and remedies exercised by GoP in this regard, [the Supplier] agrees to indemnify GoP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GoP in an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by [the Supplier] as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP.

#### For and On Behalf Of

| Signature: |  |
|------------|--|
|            |  |

Name:

NIC No: \_\_\_\_\_

Tender Document-Supply & Installation Of Conventional Air Conditioners

## Annexure "E"

## Schedule of Availability, Submission & Opening of Bids

Please refer to Notification Advertisement on the subject matter.

## Annexure "F"

### **Form of Contract**

This Mutual Non-Disclosure Agreement ("Agreement") is made and entered into between Sindh Insurance Limited, and [Supplier Name], individually referred to as a 'Party' and collectively referred to as the 'Parties'. The Parties wish to exchange Confidential Information (as defined below in Section 2) for the following purpose(s): a) to evaluate whether to enter into a contemplated business transaction; and b) if the Parties enter into an agreement related to such business transaction, to fulfill each Party's confidentiality obligations to the extent the terms set forth below are incorporated therein (the "Purpose").

The Parties have entered into this Agreement to protect the confidentiality of information in accordance with the following terms:

- 1. The Effective Date of this Agreement is \_\_\_\_\_ 2024.
- 2. In connection with the Purpose, a Party may disclose certain information it considers confidential and/or proprietary ("Confidential Information") to the other Party including, but not limited to, tangible, intangible, visual, electronic, present, or future information such as:
  - Trade secrets;
  - Financial information, including pricing;
  - Technical information, including research, development, procedures, algorithms, data, designs, and know-how;
  - Business information, including operations, planning, marketing interests, and products;
  - The terms of any agreement entered into between the Parties and the discussions, negotiations and proposals related thereto; and
  - Information acquired during any facilities tours.
- 3. The Party receiving Confidential Information (a "Recipient") will only have a duty to protect Confidential Information disclosed to it by the other Party ("Discloser"):
  - If it is clearly and conspicuously marked as "confidential" or with a similar designation;
  - If it is identified by the Discloser as confidential and/or proprietary before, during, or promptly after presentation or communication; or
  - If it is disclosed in a manner in which the Discloser reasonably communicated, or the Recipient should reasonably have understood under the circumstances, including without limitation those described in Section 2 above, that the disclosure should be treated as confidential, whether or not the specific designation "confidential" or any similar designation is used.

- 4. A Recipient will use the Confidential Information only for the Purpose described above. A Recipient will use the same degree of care, but no less than a reasonable degree of care, as the Recipient uses with respect to its own information of a similar nature to protect the Confidential Information and to prevent:
  - Any use of Confidential Information in violation of this agreement; and/or
  - Communication of Confidential Information to any unauthorized third parties. Confidential Information may only be disseminated to employees, directors, agents or third party contractors of Recipient with a need to know and who have first signed an agreement with either of the Parties containing confidentiality provisions substantially similar to those set forth herein.
- 5. Each Party agrees that it shall not do the following, except with the advanced review and written approval of the other Party:
  - Issue or release any articles, advertising, publicity or other matter relating to this Agreement (including the fact that a meeting or discussion has taken place between the Parties) or mentioning or implying the name of the other Party; or
  - Make copies of documents containing Confidential Information.
- 6. This Agreement imposes no obligation upon a Recipient with respect to Confidential Information that:
  - Was known to the Recipient before receipt from the Discloser;
  - Is or becomes publicly available through no fault of the Recipient;
  - Is independently developed by the Recipient without a breach of this Agreement;
  - Is disclosed by the Recipient with the Discloser's prior written approval; or
  - Is required to be disclosed by operation of law, court order or other governmental demand ("Process"); provided that (i) the Recipient shall immediately notify the Discloser of such Process; and (ii) the Recipient shall not produce or disclose Confidential Information in response to the Process unless the Discloser has: (a) requested protection from the legal or governmental authority requiring the Process and such request has been denied, (b) consented in writing to the production or disclosure of the Confidential Information in response to the Process, or (c) taken no action to protect its interest in the Confidential Information within 14 business days after receipt of notice from the Recipient of its obligation to produce or disclose Confidential Information in response to the Process.
- 7. EACH DISCLOSER WARRANTS THAT IT HAS THE RIGHT TO DISCLOSE ITS CONFIDENTIAL INFORMATION. NO OTHER WARRANTIES ARE MADE. ALL CONFIDENTIAL INFORMATION DISCLOSED HEREUNDER IS PROVIDED "AS IS".
- 8. Unless the Parties otherwise agree in writing, a Recipient's duty to protect Confidential Information expires [YEARS] from the date of disclosure. A Recipient, upon Discloser's written request, will promptly return all Confidential Information received from the Discloser, together with all copies, or certify in writing that all such Confidential

Information and copies thereof have been destroyed. Regardless of whether the Confidential Information is returned or destroyed, the Recipient may retain an archival copy of the Discloser's Confidential Information in the possession of outside counsel of its own choosing for use solely in the event a dispute arises hereunder and only in connection with such dispute.

- 9. This Agreement imposes no obligation on a Party to exchange Confidential Information, proceed with any business opportunity, or purchase, sell, license and transfer or otherwise make use of any technology, services or products.
- 10. Each Party acknowledges that damages for improper disclosure of Confidential Information may be irreparable; therefore, the injured Party is entitled to seek equitable relief, including injunction and preliminary injunction, in addition to all other remedies available to it.
- 11. This Agreement does not create any agency or partnership relationship. This Agreement will not be assignable or transferable by Participant without the prior written consent of the other party.
- 12. This Agreement may be executed in two or more identical counterparts, each of which shall be deemed to be an original including original signature versions and any version transmitted via facsimile and all of which taken together shall be deemed to constitute the agreement when a duly authorized representative of each party has signed the counterpart.
- 13. This Agreement constitutes the entire agreement between the parties with respect to the subject matter hereof, and supersedes any prior oral or written agreements, and all contemporaneous oral communications. All additions or modifications to this Agreement must be made in writing and must be signed by the Parties. Any failure to enforce a provision of this Agreement shall not constitute a waiver thereof or of any other provision.

| Sindh Insurance Limited | Company Name:       |
|-------------------------|---------------------|
| Registered Address:     | Registered Address: |
| Name:                   | Name:               |
| Signature:              | Signature:          |
| Title:                  | Title:              |
| Date:                   | Date:               |

Sindh Insurance Ltd

Tender Document-Supply & Installation Of Conventional Air Conditioners

Annexure "G"

#### **Contract Agreement**

## **CONTRACT AGREEMENT**

## THIS AGREEMENT is entered into at Karachi

on this the \_\_\_\_\_ day of \_\_\_\_\_, 2024

#### BETWEEN

M/S. \_\_\_\_\_, having its principal place of business at \_\_\_\_\_\_, (hereinafter referred to as "Supplier", which expression shall be deemed to mean and include its successors-in-interest and assigns) of the First Part;

AND

**SINDH INSURANCE LIMITED,** an insurance company incorporated under the laws of Pakistan and having its Head office at 1<sup>st</sup> Floor, Imperial Court, Dr. Ziauddin Ahmed Road, Karachi-75530, Pakistan. (Hereinafter referred to as "SIL", which expression shall be deemed to mean and include its successors-in-interest and assigns) of the Second Part.

#### WHEREAS:

"SIL" intends to acquire the services of "Supplier" for Supply & Installation of Air Conditioners (AC) Units and Supplier agrees to provide the following services to SIL, as per tender opening date \_\_\_\_\_\_, along with Price Schedule mentioned in Financial Proposal which is attached herewith and marked as Annexure-A:

The terms and conditions are as follows:

Terms & Conditions:

- All terms and conditions of the tender document will remain part of this agreement.
- A fine of Rs 1,000/- per day will be charged, if after expiry of 10 days' notice, the supplies are not provided, installed and made operational, till the requisite is completed.
- In the event of the default on the part of the Supplier, in the performance of any condition of the contract/tender or delay in Supply & Installation the items even after a lapse of 15 days of the issuance of the purchase order, it shall be lawful for SIL to forfeit the performance security and cancel the whole part of the supply order or cancel the contract. Decision of SIL will be final and will be legal binding on the Supplier.
- Supplier agrees to maintain adequate inventory of the parts so that the replacement is available within 24 hours, if any fault arises in the goods supplied during the warranty period. In case the effected part is not available, then the Supplier will

Supply & Installation

**Document**-Air ditioners

Ťŧ.

'onv

provide the backup of the same product/item or better till the resolution of the fault is met, without any extra cost to SIL.

- The Supplier also undertakes to bear all kind of taxes i.e. Stamp duty/ Services Charges/Professional Tax / Sales Tax Invoice, Income Tax, Zila / Octroi Tax (if any) and all other incidental charges etc, up to the place of destination.
- SIL reserves the right to test/check the goods to ensure that it is provided as per specification in the tender document. For any discrepancies, at the time of supply or later, SIL reserve the right to forfeit full performance security and cancel the tender and initiate the process for blacklisting of the Supplier. The decision of SIL shall be final and binding upon the Supplier.
- Delivery will be made by the Supplier as prescribed by SIL.
- Supplier binds/undertakes that in case of any observation arising in respect of quality/performance of the goods within the warranty period, the supplier will be liable to address it at his own cost within 24 hours. Non-compliance of the same will result into initiation of a case against the company for non-commitment and forfeiting of performance security or any other action as deemed necessary.
- Any notice, request or consent required or permitted to be given or made pursuant to this agreement shall be in writing. Any such notice, request or consent shall be deemed to have been given or made when delivered in person to an authorized representative of the Party to whom the communication is addressed, or when sent to such Party at the given address.
- A party may change its address for notice by giving a notice to the other Party in writing of such change.

#### Warranty

Comprehensive warranty 01 year is mandatory for all parts except consumables parts and three years warranty for compressor and plastic parts.

- During Warranty period, any complaint forwarded to the company will be rectified within a period of 24 hours in big cities and within 48 hours in small cities

#### Payment Schedule:

As per agreed schedule between SIL and Supplier

If the obligation of warranty period are not met or delayed, the repair etc. requirement on this account will be carried out by SIL & the billed amount will be deducted from the performance security/ upcoming payment due to supplier. Risk & subsequent cost to this effect if any will be liability of the vendor and any subsequent expenses on the equipment will also be borne by the supplier

Performance Guarantee:

5% of the total tender amount of will be retained by SIL as "Performance Security" and will be returned to the supplier after 90 days of Supply & Installation complete tender items,

Before release of performance security SIL will ensure to confirm the specifications of the supplied items as provided in offered product by the supplier. Any variation if found will disqualify the supplier along with forfeiting of the performance security and will ultimate recommendations to SPPRA authority for blacklisting of the firm.

Authorized Representative:

- Any action required or permitted to be taken, and any document required or permitted to be executed under this agreement by SIL or the Supplier may be taken or executed by the officials.

Termination of Agreement by SIL:

- If the Supplier, in the judgment of SIL, has engaged in corrupt or fraudulent practices in competing for or in executing the Agreement.
- If, as the result of Force Majeure, the Supplier is unable to perform a material portion of the Services for a period of not less than thirty (30) days; and
- If SIL, in its sole discretion and for any reason whatsoever, decided to terminate this Agreement.
- If two (2) unsatisfactory letters/emails are issued by SIL for unsatisfactory performance to the supplier
  - Goods Faith:
- The Parties undertake to act in goods faith with respect to each other's rights under this agreement and to adopt all reasonable measures to ensure the realization of the objectives of this agreement.

Settlement of Disputes:

- The Parties agree that the avoidance or early resolution of disputes is crucial for a smooth execution of the Agreement and the success of the assignment. The Parties shall use their best efforts to settle amicably all disputes arising out of or in connection with the Agreement or its interpretation.
- If Parties fail to amicably settle any dispute arising out of or in connection with the Agreement within (10) days of commencement of such informal negotiations, the dispute shall be referred to arbitration of two arbitrators, one to be appointed by each party, in accordance with the Arbitration Act, 1940. Venue of arbitration shall be Karachi, Pakistan and proceedings of arbitration shall be conducted in English.

Conflict of Interest:

- The Supplier shall hold SIL interests paramount, without any consideration for future work, and strictly avoid conflict with other assignments or their own corporate interests.

#### CONFIDENTIALITY

- i. **Confidential Information.** For the purposes of the Agreement, the term "Confidential Information" shall mean any information comes in possession of SUPPLIER and its personnel during normal course of business / Services shall be the property of the SIL at all times and / or any of the SIL's communications, whether in oral, written, graphic, magnetic, electronic, or other form, that is either conspicuously marked "confidential" or "proprietary," or is known to be confidential or proprietary, nor is of a confidential or proprietary nature, and that is made in the course of
- ii. SUPPLIER acknowledges that SIL is under strict confidentiality obligations with regard to all the information and affairs of its Customers. Therefore, SUPPLIER shall not disclose any data, information or other affairs of SIL's customers which may come to the knowledge of SUPPLIER in providing the above services. SUPPLIER undertakes to obtain from its employees involved in the Services written undertakings to maintain the confidentiality obligations of SUPPLIER under this Agreement.

discussions, studies, or other work undertaken shall be kept confidential by SUPPLIER.

- iii. In the event of breach of aforesaid clauses, SUPPLIER shall be liable to pay damages to the SIL hereby indemnifies SIL against any loss arising out of any breach of this clause by the SIL.
- iv. This clause shall survive termination of the Agreement.
- v. For the purpose of clarity, such information does not need confidently if the same
  - a. Has been lawfully obtained by the SUPPLIER, free of any duty of confidentially, other than directly or indirectly from disclosing party.
  - b. Was already in the TCS's possession other than as a result of a breach of this clause 7.
  - c. Is in the public domain other than as a result of a breach of this clause 7.
  - d. Is necessary disclosed pursuant to a statutory and legal obligation or the order of any court of competent jurisdiction or official body including SBP having authority to require disclose.

#### 2. ENSURING ACCESS TO SBP

SUPPLIER and SIL agree to provide to State Bank of Pakistan necessary access to the documentation and accounting records in relation to the Cash in Transit activities and right to conduct on-site to SUPPLIER, if required

#### **3 LIABILITY**

In case of loss, damage and / or delay after agreed time SUPPLIER GROUP shall pay the damages to the SIL as mutually agreed. It is agreed between the parties hereto that no claim for loss of or damage shall be entertained till such time as all printing charges have been paid, in full, by the SIL. The SIL agrees not to deduct any amount from any payment to be made to SUPPLIER GROUP, against any bills raised and/or invoices issued by SUPPLIER GROUP, in respect of the printing and delivery of SIL statements under this Agreement. This Addendum shall form an integral part of the Agreement.

#### 4. INDEMNIFICATION.

M/s. SUPPLIER (the "Indemnifier") agrees that it shall indemnify, defend, and hold harmless the SIL and its parent, subsidiaries, affiliates, successors, and assigns and their respective directors, officers, employees and agents (collectively, the "Indemnities") from and against any and all liabilities, claims, suits, actions, demands, settlements, losses, judgments, costs, damages and expenses (including, without limitation, reasonable attorneys', accountants' and experts' fees) arising out of or resulting from, in whole or in part: (i) any act, error or omission, whether intentional or unintentional, by the Indemnifier or its officers, directors, employees, or sub-administrators, related to or arising out of the business covered by this Agreement, or (ii) an actual or alleged breach by the Indemnifier of any of its representations, warranties or covenants contained in this Agreement (including, without limitation, any failure of Indemnifier to comply with applicable local, state, provincial or federal regulations concerning Indemnifier's performance under this Agreement).

This Article shall survive termination of this Agreement.

Support Escalation Matrix: For timely addressing of complaints given support escalation matrix will be utilized/followed:-

| LEVEL-1   | Name/Designation<br>(support staff) |  |  |
|---|-------------------------------------|--|--|
| First complain if the call is not resolved  | Landline Phone                      |  |  |
| "within specified response time"  | Email                               |  |  |
| (24 hours)  | Cell                                |  |  |
|   | Name/Designation                    |  |  |
|   | (Regional                           |  |  |
| LEVEL-2   | Head/Manager/GM)                    |  |  |
| Second complain, if the call is attended within                                     | Landline Phone                      |  |  |
| "Specified Response Time" and not<br>attended / or the problem still unresolved     | Email                               |  |  |
| even after complaining at Level-1   |                                     |  |  |
| (48 hours)  | Cell                                |  |  |
|   | Name/Designation                    |  |  |
| LEVEL-3   | (CEO of the firm)                   |  |  |
| Third complain, if the call is attended within                                      | Landline Phone                      |  |  |
| "Specified Response Time" and not<br>attended /or the problem still unresolved even | Email                               |  |  |
| after complaining at Level-2  | Cell                                |  |  |
| Note: Ensure that no column above is left blank                                     |                                     |  |  |

In witnesses hereunder both the parties have set their hands on the day and year above first mentioned.

| Supplier Signature                   | Witness:                             |
|--------------------------------------|--------------------------------------|
| Name                                 | Signature                            |
| Designation                          | Name                                 |
| Company Name                         | Designation                          |
| Address                              | Address                              |
| Stamp                                |                                      |
| Customer Signature                   | Signature                            |
| Name                                 | Name                                 |
| Designation                          | Designation                          |
| Company Name Sindh Insurance Limited | Company Name Sindh Insurance Limited |
| Address <u>Head Office Karachi</u>   | Address Head Office, Karachi         |
| Stamp                                | Stamp                                |
|                                      |                                      |

#### **AFFIDAVIT/DECLARATION**

#### **ANNEXURE "I"**

(Ann "A") To be typed on Rs.40/- Stamp Paper

#### AFFIDAVIT / DECLARATION

#### (AS REQUIRED BY THE STATE BANK OF PAKISTAN THROUGH BPRD CIRCULAR NO.13, DATED DECEMBER, 11, 2014)

| I, | <br>S/o | , | Proprietor/Authorized |
|----|---------|---|-----------------------|
|    |         |   |                       |

Representative/Partner/Director of M/s\_\_\_\_\_, having NTN #

\_\_\_\_\_, holding CNIC # \_\_\_\_\_, do hereby state on solemn affirmation

as under:-

- 1. That the above named firm/company has not been adjudged an insolvent from any Court of law.
- 2. That no execution of decree or order of any Court remains unsatisfied against the firm/company.
- 3. That the above named firm/company has not been compounded with its creditors.
- 4. That my/our firm/company has not been convicted of a financial crime.

That whatever stated above is true and correct as to the best of my knowledge and belief.

City: \_\_\_\_\_ Dated. \_\_\_\_\_

#### **DEPONENT** (PROPRIETOR / REPRESENTATIVE)/DIRECTOR

Solemnly affirmed and stated by the above named deponent, personally, before me, on this \_\_\_\_\_ day of \_\_\_\_\_ 201 , who has been identified as per his CNIC.

#### COMMISSIONER FOR TAKING AFFIDAVIT